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Department of State TELEGRAM

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INFO AMEMBASSY TRIPOLI
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C O N F I D E N T I A L ROME 4378

SUBJECT: OIL: ENI PROGRESS IN LIBYA

REF: ROME 3597

DEPARTMENT OF STATE A/CDC/HR
REVIEWED BY cj DATE 3/4/82

1. ENI NEGOTIATOR WITH LIBYA DR. BATTI TOLD EMBOFF ENI HAS CONCLUDED COLLABORATION AGREEMENT WITH LIBYA ON NEW THREE BILLION LIRE ($5 MILLION) PROJECT WHICH PROVIDES FOR ESTABLISHING PETROLEUM TRAINING INSTITUTE WITH HEADQUARTERS AT TOBRUK. PROJECT, WHICH RELEASED TO PRESS OVER WEEKEND, WILL BE OPERATED JOINTLY BY COMERINT, A COMPANY CONTROLLED BY ENI AND IMI (ITALIAN CREDIT INSTITUTE), AND BY MINISTRY PETROLEUM LIBYA. AGREEMENT CALLS FOR TRAINING GAMUT OF SPECIALISTS FROM BLUE COLLAR WORKER TO MANAGER; RESTRUCTURING VOCATIONAL SCHOOL AT TOBRUK; SUPPLYING ITALIAN EQUIPMENT FOR SPECIALIZED TRAINING LABORATORY; AND SENDING ITALIAN EXPERTS TO LIBYA FOR TWO YEAR PERIOD TO PROVIDE FOR TRAINING OF PERSONNEL, INCLUDING TRAINING LIBYAN TEACHERS FOR ON-GOING OPERATION OF INSTUTUTE.

(3)

2. RATTI COMMENTED AGREEMENT WILL STRENGTHEN ITALY-LIBYA TECHNICAL COOPERATION AND SAID IT INDICATIVE OF LIBYANS' ATTITUDE WHICH EH FINDS "NOT AT ALL NEGATIVE AND NO WORSE AS

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RESULT RESHUFFLE GOVERNMENT."

3. RE BROADER PARTICIPATION ISSUE, RATTI SAID CONVERSATIONS STILL GOING ON BUT GAVE IMPRESSION DETAILS VIRTUALLY WORKED OUT. UNABLE OR UNWILLING STATE AT WHICH STAGE ORIGINAL 20 0/0 PARTICIPATION OFFER WILL EXPAND TO 50-50 FORMULA BUT REITERATED LATTER IS BASIS FOR FORTHCOMING AGREEMENT.MARTIN

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